

EMPOWERING STAFF TO ACCESS INFORMATION AT THE CLICK OF A BUTTON

OVERVIEW

JCC Group Limited is a fabrication and engineering company with an agricultural wing. The company has 15 staff, including engineers that go off-site to visit clients at their own premises.

They regularly need to provide quotes to customers that include details of stock costs, manual labour costs and overheads. They also have a warehouse of stock to manage and restock accordingly, as well as ensuring customer and supplier information is kept up-to-date.

Managing all these various elements in one place was not possible with their accounting software, so they got in touch with sfG to discuss how they could help manage their jobs better.

CHALLENGES

Anita McDougall is Finance Director at JCC Group Limited. She was aware that their current processes needed to evolve as the company grew. Accessing information relating to specific jobs was difficult and time consuming to find. "I needed to know stock levels and locations and to know if we were short of anything," says Anita. "Even changing location for stock in our accounting package was difficult and involved many clicks. It's a bolt on. And it's not really job costing. You can't link it to your timesheet. You can link to a project, but you can't invoice from the project. So it's not all connected and it involved a lot of re-keying and double entry."

Anita also needed to know drill-down information. Trying to find the relevant details was frustrating and time consuming.

Employees found the accounting package difficult and stressful to use. If they needed information from a previous quote to help determine the best current quote, they would have to ask Anita to get that information. They also wanted to be able to monitor how a job was doing against the quoted time and stock costs, and against previous jobs, but it was virtually impossible to see these details.

Additionally, the board required reports to see the profit and loss on individual jobs, so that they could analyse any problems and understand what could be improved upon.

SOLUTION OVERVIEW

- Job management software

CHALLENGES

- Current system not able to track all information relating to jobs
- Time consuming to get information on how jobs were doing against plan
- Difficult to find profit and loss information

BENEFITS

- Saves time and stress. Information is easy to read and use
- Straightforward and clear information. Easy to use for all employees
- Non-jargon terminology, aimed at people who use it every day
- Ability to analyse profit and loss details on each project

"It's a joy to get something so clever which makes your life so much easier."

*Anita McDougall
Finance Director
JCC Group Ltd*

ADDING VALUE TO A BUSINESS

When asked of the value it provides to them as a business, Anita said, "It saves me hours. With one click at any time, everything comes up. It's so powerful. Plus it's simple and clear, using everyday terminology – and you only see what you need to use, which keeps it focused and straightforward."

Details can easily be entered about stock, and it's simple to change the location of items, update supplier and customer information and update timesheets. All of this can be linked to a specific job, so the information is easy to find when you need it.

Having access to this information is useful as any employee in the business is now able to access previous quotes and come up with a realistic quote based on the actual time and stock costs of previous jobs.

For Anita and her management team, they are able to see on an on-going basis how different jobs are progressing. This enables them to see if any interventions are required and to let customers know if this will impact them.

Anita explains that in one place she can view the profit and loss on every job. She can see the quoted costs against actual labour, purchases and stock. This makes it straightforward for her and the board to analyse each job accurately.

"It's a joy to get something so clever which makes your life so much easier," says Anita.

MAKING LIFE EASIER

In addition to being able to access information on current jobs and afterwards for analysis, JCC Group are able to invoice completed jobs. Each project is saved by individual customer and the information is easy to retrieve when needed.

Anita comments how amazing one software programme can be. Having everything in one place makes it transparent and gives them insight into what is really happening in the business. And importantly, to take action or make changes accordingly.

It saves them time and stress in the way they run their daily business. The focus on simplicity in the software means it has been well received by staff and everyone can see the impact and benefit of inputting the right information at the right time.

The benefit for JCC's customers is that they get more accurate quotes and can be informed if it looks like there will be any changes to timings during the project. As a result, everyone is better informed and has a greater understanding of each and every project.

"sfG Scope is powerful and empowering. Before using sfG Scope, I tried to extract information for years. But it is now enlightening and our general approach to jobs has changed.

It saves me hours. I push a button now at any time and everything comes up. It's so powerful. Plus it's simple and clear, using everyday terminology for our people to use – and you only see what you need to use, which keeps it focused and straightforward."

*Anita McDougall
Finance Director
JCC Group Ltd*



To find out more about how sfG Scope can help manage on-going jobs, phone us on **01463 630200** or email **info@sfgscope.com**



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